



## NORTH SOUTH YACHTING

FIRST CLASS SUPPLIER OF WORLD-CLASS SAILING YACHTS  
TO THE AUSTRALIAN MARKET



**X-Yachts**  
WORLD CLASS SINCE 1979

Dear [[FirstName]],

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### HAMILTON ISLAND RACE WEEK

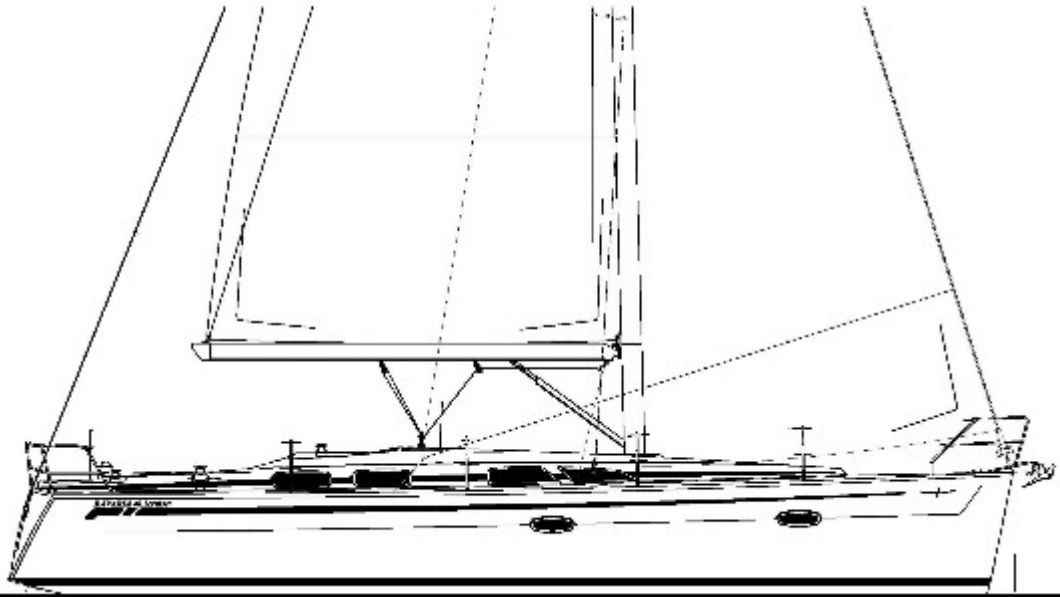
With over 216 yachts and almost 2,000 sailors competing for honours at Hamilton Island Race Week it was always going to be a tough contest to win any division.

The team from North South Yachting would like to congratulate all the skippers and their crew on a very succesful 2007 Hamilton Island Race Week. We hope to see more Bavaria and X-Yacht owners at next years 25<sup>th</sup> Hamilton Island Race week. As always the NSY team are ready to help prepare you and your yacht for next years HIRW and will be on hand to fix problems that occur during the week.

A big thanks to Justin and Roger from the service team who supported the Bavaria and X-Yachts owners during the Regatta.

To read on [click here](#).

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## **BAVARIA 40 CRUISER PRESS RELEASE**

Germany's largest boat builder Bavaria Yachts have been hard at it all year designing their new cruising range, which began back in April this year with the announcement of the new 31 Cruiser. This was soon followed by the announcement of the 34 and 38 Cruisers and now the all new 40. Scheduled to commence production in February 2008, the new 40 will eventually replace the very popular 39 Cruiser which has been selling in large numbers both in Australia and worldwide.

To read on [click here](#).

Available from April 2008 at a sail away price of \$315,000 and with more volume and standard features than most of the competition, the Bavaria 40 Cruiser can look forward to a bright future on our shores.

Contact the team from North South Yachting for more information on 02 9998 9600 or visit the web site [www.northsouthyachting.com.au](http://www.northsouthyachting.com.au).

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## **NEW BAVARIA 31 CRUISER HAS ARRIVED**

The all new Bavaria 31 Cruiser has now landed in Sydney! The level of interest generated by this new model has been amazing with two already sold and more on order. Being the first of the new model range from Bavaria many people have been eagerly awaiting the arrival so they can get a feel for what the new models will be like.

At the recent Sydney International Boat Show many comments were made by interested clients about how easy she will be to handle with the main sheet coming back to the helm now, and how the new larger cockpit will be perfect for Australian conditions. North South Yachting is so confident of the level of interest

these new yachts have generated they have ordered one boat a month to keep up with demand.

Representatives from North South Yachting will be contacting all the customers who expressed an interest in the new 31 to invite them down to inspect the yacht. If you wish to book an inspection please contact our Pittwater office on 02 9998 9600.

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## **SAILING IN PARADISE SEMINARS A SUCCESS**

Seminars were held last week in Melbourne, Sydney and Brisbane and attracted a quality group of potential new owners of Bavaria Yachts with interests ranging from private ownership to shared charter ownership. New ideas were presented on how you can own a Beautiful Bavaria including syndication and charter. Flexibility being the key word.

Thanks to all those that attended. Information will be provided to those that requested further financial and product specifications at the seminar.

Those that registered and could not attend will also be contacted with their information requests.

If you would like to receive more information please contact Stewart Key on 0400 601 374 or email [investment@northsouthyachting.com.au](mailto:investment@northsouthyachting.com.au)

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## **NORTH SOUTH YACHTING MILESTONE!**

North South Yachting the Australian importer of world renowned brands Bavaria and X-Yachts is fast approaching the sale of their 350th yacht into Australia!

From humble beginnings just north of Sydney in 1998 the business has grown to become one of Australia's largest yacht importers with representation on Pittwater, Sydney Harbour, 3 offices in Qld, Vic, Tas, S.A and W.A.

Our network of service and sales professionals have been able to assist many clients in reaching their goals whether it be a weekend getaway or a long distance cruise and we are currently exploring new ideas on how we can take this service further.

Having held many successful regattas and social sailing events we are looking forward to the first Bavaria Owners Rally in the beautiful Whitsunday's. Owners will have the opportunity to skipper all different types of Bavaria Yachts whilst participating in a fun filled week of events in the Whitsunday's.

With so many events and the introduction of an all new range of cruising yachts from Bavaria and a number of exciting new models from X-Yachts the team at North South Yachting are looking forward to another exciting year ahead of them.

**Living The Dream**

Ian Box and his crew enjoying the sailing scene up at Hamilton Island Race Week.



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## **SYDNEY HARBOUR REGATTA**

Don't forget to put this date in your diaries.

**Date:** Friday 12th October 2007

**Venue:** Middle Harbour Yacht Club

**Participation:** Owners of Bavaria or X-Yachts and their Crew

All owners and crew are welcome to participate.

Keep your eye out for the official notice of race and more information that will be released closer to the date.



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## **BAVARIA PITTWATER REGATTA 2008**

Another date for your diaries is Sunday 30 March 2008.

North South Yachting will be hosting the annual Bavaria Cup at Royal Prince Alfred Yacht Club. This is a great opportunity to race against other Bavarias and enjoy a great day out on Pittwater.

More information will be available closer to the date.



## **BAVARIA WHITSUNDAY RALLY 6 to 13 December 2007**

Seven Days of Fun, Luxury and Fellowship sailing in the pristine waters of the Whitsunday Islands.

Come sailing in a flotilla of current model Bavaria yachts.

*It is always better on a Bavaria*

Flotilla includes Bavaria 33, 37, 39, 42, 46 and 50.

\$1,200 per person (share cabin)

Private cabins on application,

Over \$3,200 of value!

[Click here](#) for more information.

Register before 21 September 2007 by telephone on 07 4948 0206 or  
email [investment@northsouthyachting.com.au](mailto:investment@northsouthyachting.com.au)

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## **Bavaria 36 Cruiser \$206,500**

A popular mid-range model, the Bavaria 36, proves to be a splendid boat for modern sailors. The fabulously roomy interior is comfortable, provided with generous stowage, and finished in smooth mahogany. Well thought out layouts and excellent sailing characteristics make the Bavaria 36 not only a solid and comfortable yacht, but a real pleasure to sail. For a full inventory and more information on this popular model please visit our website

<http://www.northsouthyachting.com.au/brokerage.php>



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## 2003 Bavaria 49 Cruiser \$385,000

This yacht returned from a Pacific cruise in 2006 and is equipped and ready to take her new owner on another voyage of adventure.

It is a big volume boat and would make a great platform for couples or families on an extended voyage. Easily handled by one or two thanks to an even sail plan, autopilot and electric primary winches.

Imagine yourself enjoying sunset drinks in the fully protected cockpit with ice box and stereo. For more details please visit our website

<http://www.northsouthyachting.com.au/brokerage.php>



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