



NORTH SOUTH YACHTING

FIRST CLASS SUPPLIER OF WORLD-CLASS SAILING YACHTS
TO THE AUSTRALIAN MARKET



X-Yachts[®]
WORLD CLASS SINCE 1979

Dear [[FirstName]],



2006 HAMILTON ISLAND RACE WEEK "IT'S ALL ABOUT FUN!"

What a fun month this has been. Following the Sydney Boat Show which you can read about down the page many of our Bavaria and X-Yacht clients headed north for Hamilton Island Race Week.

The busy bees were hard at work stripping all unnecessary weight from the boats the day before racing began. Whether it was personal gear, water, dodgers, bimini's or small children, it all had to go! Following this the hot shots among the North South family went out for a practice and the rest headed to the bar for the first of many cleansing ales over the next ten days.

The initial two days of racing were blessed with some decent wind. For the first race of the regatta in Cruising White division the Bavaria 37 "Iseulta" from Townsville managed a 3rd place. In Cruising Red division the well known Bavaria 49 "Four Bells" achieved the first of many great results for the regatta with a 4th place.

Day two saw the fleet split up with the IRC divisions doing the long race and Cruising divisions competing in the Long Island Race. Warm weather and south east breezes helped "CCCC" a Bavaria 47 to a 2nd place in Cruising White. While in IRC Cruising the enthusiastic crew of "Manic Moment" completed their first day/night race which was a great achievement for them.

By day four the third race began with much lighter wind which became the trend for the rest of the regatta. "Fordified", "Baltic" and "Four Bells" all showed fine form in their respective divisions. A special mention to Jonathan Altson who also showed fine form at the evenings North South Yachting function.

Race four, five and six were all contested in light to moderate airs which meant trimming and tactics were very important. After her late arrival from Vanuatu the boys from "Grand Cru" obliterated their opposition and achieved a first place in their division. This was followed by a sixth and a second place over the following days, a mighty effort for a team that had never sailed together before.

In the IRC Cruising division "White Satin" had a great result in race four and her sister ship "Great Xpectations" managed to hold off "White Satin" for races five and six. The Bavaria 42 Match "Monkey Magic" finished off the regatta with a second place in race six while "Union" came home with a very respectable sixth place in the last race.

Aside from all the sailing a great deal of socialising was done at the complimentary drinks each night after the races. This was a great opportunity for everyone to discuss the day's race and enjoy a cold one on us. Bob, Tony and Dan would like to thank the following owners and their crews for making Hamilton Island Race Week 2006 a year to remember.

Ray Hudson	"Manic Moment"
Damien Ford	"Fordified"
John Stokes	"Mach 1"
Bruce Ritchie	"Union"
Rob Robertson	"Monkey Magic"
Bill Neil	"White Satin"
Rod Wills	"Great Expectations"
Tristram Denyer	"Iseulta"
Dennis Lever	"Baltic"
Chris Nicoll	"Africa"
Leigh Buesnel	"CCCC"
David Bell	"Four Bells"
Jonathan Altson	"Grand Cru"



2006 SYDNEY INTERNATIONAL BOAT SHOW

North South Yachting had one of their biggest displays at the Sydney Boat Show with seven boats including 5 Bavaria's and 2 X-Yachts. The flagship of the Bavaria range the Bavaria 50 Cruiser was extremely well received and the sexy new X-35 from X-Yachts definitely stood out from the crowd.

The owner's cocktail party was held on the Friday night. After some of the heaviest rain Sydney has seen in years the heavens cleared for a few hours to allow the many X-Yacht & Bavaria owners to come down and enjoy a drink on us.

After achieving six sales at the show and many more in the pipeline, North South Yachting is confident of sustaining the strong growth for Bavaria and X-Yachts in the Australian market.



SPRING RAFT UP

Following the huge success of the North South Yachting Winter Raft Up we are pleased to announce the dates for the Spring Raft Up.

When: 7th October

Where: Starting in Pittwater & heading to a location to be advised

If you are a Bavaria or X-Yacht owner we would love you to attend. To register your interest please RSVP to eve@northsouthyachting.com.au by the 23rd September and we will send you the location at a later date.



OFFICIAL AUSTRALIAN LAUNCH OF THE BAVARIA VISION RANGE

We are pleased to announce that the first Bavaria 40 & 44 Vision Deck Saloons will be arriving in Sydney at the end of September. To celebrate the release of this exciting new range from Bavaria please join us for the official Australian launch on Saturday the 14th of October at the Quays Marina in Church Point.

Company director Bob Mulkearns and Trade A Boat editor Geoff Middleton will be attending the worldwide launch of the Vision Range this Friday in Palma. Following this we expect to receive a great deal more photos and information on the Vision Range which will be posted on our website as soon as it becomes available



PLATINUM RACING (SYNDICATE OWNERSHIP OF X-YACHTS)

In conjunction with the Cruising Club, North South Yachting held a pre launch announcement at Hamilton Island Race week.

The overview of Platinum Racing is:

- A fully managed racing program using the X35 and in future an X41
- The highest level of competition without the full ownership costs
- Investment is based on equity ownership which is able to be resold

- Boat management uses the resources of the Cruising Club network

More detail on this initiative will be available on our website in the next month.



LIVING THE DREAM

Continuing on with the Hamilton Island theme here is a shot of the crew on "Iseulta" a Bavaria 37 Cruiser chartered for Race Week. Can you guess who the North South representative onboard is???

ANDREW & CLARE PAYNE ON THEIR BAVARIA 39 IN THE MED

Dear All, Freedom and Adventure No 27 - Greek Isles and Turkey - 23 August 2006

THE START OF CAROLYN'S HOLIDAY

Before going to the airport to pick up Carolyn (Clare's daughter), we had dinner out with Colin and Denise and discovered a good drop of red wine. It is very difficult to buy a good Red in Greece, so we asked the owner of the restaurant for the name of the wine. He said he bought it in 10 litre lots and would sell us some if we returned tomorrow after his delivery arrived. To read on [click here](#).