



BAVARIA
WHAT A YACHT

X-Yachts
WORLD CLASS SINCE 1979

Welcome to the October edition of the North South Yachting Newsletter.

This month's edition comes on a wave of activity. With an upcoming open day, a recent wedding, new models being announced and lots of sales, life is frenetic at North South Yachting.

In this edition we have new images of the very exciting **Cruiser 45**. Having recently visited the new 32 and 55 in the UK, we know that if this 45 is anything close to those two models then it will be a massive success in Australia.

Bavaria have recently announced a **Limited Edition Holiday Special** on certain new models. Considering the world economic conditions, this really is a fantastic time to buy a new boat. As Australia is the first to climb from the wreckage of the GEC, it is a fantastic opportunity to take advantage of low prices in Europe designed to stimulate sales. Inflation will soon take hold and these prices cannot be maintained. Read on to see some impressive savings on the Bavaria 40, 43 and 47 Cruisers.

North South Yachting will be holding an **open day on November 14** at Quays Marina. This is a great opportunity to see current models, discuss the upcoming models, view a selection of quality used yachts and meet the team. There will also be **Syndication yachts on display**.

Brokerage has been flat-out for some months now and NSY is looking for new listings. The reduced volume of new yacht sales nationally over the last 12 months has resulted in a high demand for "near new" yachts but the demand is outstripping supply. So if you were thinking of selling, now is the time. The **brokerage update** is below with news of what's new, what's changed and what's sold.

And finally, we have round-up of the recent **Sydney Harbour Regatta** and a big **thanks to our regatta sponsors**.

Hope you enjoy,

The NSY Team



Bavaria Yachts continue new product development with the new Cruiser 45

North South Yachting is delighted to announce Bavaria Yachts development of the new Cruiser 45, an exciting addition to the new Cruiser range. This forthcoming model is the third in a new series of yachts designed in conjunction with Farr Yacht Design and BMW DesignworksUSA (a subsidiary of the BMW Group).

Hot on the heels of the recently launched Cruiser 55 and Cruiser 32, the new Cruiser 45 will continue the premium product line with an attractive, modern design, high performance and innovative features. Underpinned by Bavaria Yachts' advanced production techniques and industry dominating construction quality, the new Cruiser 45 is certain to become a market leader.

[Click here](#) for more information.



Limited Holiday Edition Special Offers

North South Yachting is delighted to announce some fantastic special offers from Bavaria Yachts – *The Holiday Limited Edition*. Available on the 40, 43 and 47 Cruisers, the *Holiday Limited Edition* specials amount to significant discounts as well as the addition of Raymarine ST60 Tridata and Wind instrumentation. All of this is wrapped with a striking grey stripe on the deck and hull to mark the *Limited Edition* models.

The specials are as follows:

Yacht model	Retail Price	Ltd Discount Price	Saving	Value of extra items	Total Benefits
Bavaria 40	\$309,790	\$294,790	\$15,000	\$4,123	\$19,123

Cruiser					
Bavaria 43 Cruiser	\$359,157	\$337,157	\$22,000	\$4,123	\$26,123
Bavaria 47 Cruiser	\$438,340	\$408,340	\$30,000	\$4,123	\$34,123

There is only a limited time to secure these specials so to take advantage please call the office and ask for Jamie – 02 9998 9600 | jamie@bavariayachts.com.au

North South Yachting Open Day – Saturday November 14



North South Yachting is holding an Open Day at the Quays Marina in Pittwater. This event will provide an excellent opportunity to see new Bavaria Yachts and a selection of quality brokerage yachts as well as providing a chance to learn about Bavaria Syndication and view yachts with shares available.

On display will be the following Bavaria's:

- Bavaria 34 Cruiser
- Bavaria 35 Cruiser
- Bavaria 38 Cruiser
- Bavaria 40 Cruiser
- Bavaria 43 Cruiser

We will also have a selection of current brokerage boats for sale and these will be confirmed nearer the time so please contact us for more information.

In addition, there are shares currently available in a Bavaria 43 Cruiser as well as a new Bavaria 38 Cruiser. There will be people on-hand to discuss the many benefits of yacht syndication.

Please register your interest in the open day in advance with Mel in our office: 02 9998 9600 | melanie@northsouthyachting.com.au



Brokerage News

Tom Edgington, NSY brokerage expert, managed to sell over one million dollars worth of brokerage yachts this month before heading off on his Honeymoon (congratulations Tom – we still don't know what she sees in you...). The sale prices achieved were strong and the supply of good second hand yachts is becoming limited. With the Limited Edition Holiday specials available, it is a fantastic opportunity to trade up to a new model taking advantage of two unique economic drivers. While hindsight is crystal clear, it's not worth a great deal when the market changes and prices have gone up. To discuss a valuation of your existing yacht please contact us and we'll be happy to talk things over.

New listings

[2008 Bavaria 34 Cruiser](#) - \$210,000

[2007 Bavaria 37 Cruiser](#) - \$228,000

1985 Traditional 30 - \$49,000 (listing soon)

Changed Price

Adams 36 – Reduced to \$79,000 (Under offer)

Sold

2006 Bavaria 37 Cruiser

2007 Jeanneau 39i

2007 Bavaria 42 Cruiser

2007 Bavaria 44 Vision



Regatta Round-up

The 2009 Bavaria and X-Yachts Sydney Harbour regatta was another resounding success. Held at Middle Harbour Yacht Club, the yachts set off under threatening clouds and a fresh Easterly. Luckily for the competitors, the rain held off until the last yacht were in. The race was followed by a delicious barbeque on the beach and prize giving. Once again we were lucky in our support and had some fantastic prizes to award.

All participants agreed that it was a great day and the format at Middle Harbour was ideal. The next regatta will be in April in Pittwater and we look forward to seeing lots of boats out on the water again.

Thanks to all who participated!

Top 3 Divisional results:

X-Yacht and Bavaria Match Spinnaker Division 1

1st - Dennis Doyle - 'Sextant'

2nd - Ian Box - 'Toy Box'

Bavaria (40 feet plus) and X-Yacht Non-Spinnaker Division 2

1st - David McLean - 'Solveig'

2nd - Neil Edwards - 'Billabong'

3rd - Matthew Triglone - 'James Arthur'

Bavaria (30-39 feet) Non-Spinnaker Division 3

1st - Adrian Van Bellen - 'Soul Sister'

2nd - Nial McIver - 'Wiski'

3rd - Brian Chard - 'Ladyhawke'

Regatta Sponsors – Thanks

Following our successful regatta, North South Yachting would like to extend a massive thank you to our industry partners kind enough to sponsor us with prizes for the event. The support we receive adds huge value to the event and it is greatly appreciated by North South Yachting and the yacht owners themselves.

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