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FABULOUS FOUR LAUNCH

Bavaria Yachts Australia held a launch party for the new Bavaria 31, 34, 38 and 40 Cruisers at the Cruising Yacht Club of Australia on Thursday 8 May in Rushcutter's Bay, Sydney.

Following a champagne launch of each model, a specially commissioned video presentation was shown to the guests showcasing each model inside and out. The Bavaria Yachts Australia team was on-hand to answer questions and show the boats throughout the evening. The event was compered by Glenn Ridge of Q Media.

Many thanks to all who came and enjoyed the evening, we look forward to seeing many more of you at the upcoming boat shows.

SANCTUARY COVE INTERNATIONAL BOAT SHOW

It's hard to believe it's rolled around to that time of year already, but next week it's the Sanctuary Cove International Boat Show. Bavaria Yachts and X-Yachts will be there as ever and we look forward to meeting as many old and new face as possible. On the water we'll have the Bavaria 34, 38 and 40 Cruisers along with a Vision 40. Upstairs you can find our charter tent where you can learn about investing in a charter yacht or organising your next charter holiday.

X-Yachts with Robert McClelland will be upstairs with information on the full range including the forthcoming XC-45 and XC-42.



NEW BAVARIA 40 - SENSATIONAL SAILING

The new Bavaria 40 Cruiser has been the subject of much curiosity lately. She has been test-sailed by two sailing magazines in the last week along with joining her smaller sisters for the new range launch in Sydney and has wowed all who have been aboard so far.

Our first impressions have been fantastic: she is one of the smoothest sailing 40's we've been aboard for a long time with a very elegant motion through the sea and barely any slamming in a decent chop. Combine that with the familiar maneuverability and balance, the new vast cockpit and supremely simple sailing controls (the new "German" mainsheet makes trimming very easy) and you have a real winner. Down below, there's plenty of room, heaps of storage, unmatched ventilation (8 main hatches and 10 opening ports) and the now well-known natural mahogany interior.

The Bavaria 40 Cruiser will be at Sanctuary Cove and Sydney boat shows so come down and let us show you around.



THE NEW Xc-45 A NEW DESTINATION

X-Yachts have been designing the Xc-45 over the last 3 years and now the first of these ground breaking new yachts is becoming a reality.

At the purpose built boatyard in Haderslev Denmark, the X-Yachts team of boat builders is currently on schedule for the launch of yacht number 1 in time for the X-Yachts Gold Cup in mid July 2008.

In the meantime X-Yachts have printed a magnificent preview magazine complete with computer generated photos of the interior and exterior of this fabulous new cruising yacht. This is available now so please call Robert McClelland at X-Yachts Australia for your copy and more information on the Xc-45 or click on the website for a close up view.

<http://www.x-yachts.com/seeems/18802.asp>



BAVARIA WHITSUNDAY RALLY 2008

With the cold weather descending on most of us in the Southern States, the Bavaria Whitsunday Rally is gaining momentum as sailors plan their escape later in the year. 10 places have now been filled and inquiry levels are increasing.

The rally is held in the Whitsunday World Heritage Marine Park from the 4 to 11 December and all you need to do is fly to Proserpine and we provide the current model boats, the organisation, the fellowship and organised events. Nearly all the food and drink is included. Last year was a huge success and we want to make the 2008 Rally even more successful. So if you want to join a group of likeminded Bavaria enthusiasts for a week of sailing around one of the best cruising grounds in the world, then please join us. Get in quick to secure your preferred home yacht.

If you would like more information or a registration form, please contact Shirley Hendry on 07 4948 0206 or email shendry@bavariayachts.com.au

CHARTER UPDATE

Three new model Bavaria yachts have joined the charter fleet. Two new Bavaria 40 cruisers (the first two to be sold in Australia) have been sold to Brendan and Dianne Fagan and John and Jan Smith and will feature in the Sailcorp charter fleet working on Sydney Harbour out of the Lavender Bay facility. The third addition this month is a new Bavaria 34 two cabin cruiser sold to Melanie and David Godfrey Smith of Hobart that will join the Queensland Yacht Charters Fleet in the Whitsundays. If you are contemplating buying a new Bavaria why not enjoy our try before you buy option and charter a yacht for a few days. You never know if you twist our arm we may pay for the charter if you go ahead with a purchase!

These new charter yachts in the fleet take the Bavaria fleet sold in the last 15 months since Bavaria Charter Australia was launched to 11 yachts.

NEW FACE JOINS THE BAVARIA TEAM AND A FAMILIAR ONE LEAVES

Last month the team at the Pittwater office welcomed a new arrival: Jamie Milla joined as the new Bavaria Brand Manager. Jamie, originally from Edinburgh, moved over from the British Virgin Islands in the Caribbean where he was the sales manager for the regional Bavaria dealer. His new role is to handle the Bavaria brand, support the national agents and assist with direct sales in NSW.

As one person arrives, another leaves: Eve Mulkearns is heading off to pursue career in Event Planning and Management. Having worked for North South Yachting for two years, we wish Eve all the best and shall miss her cheery presence and hard work.

NEWS IN BRIEF

NSW consolidates office and resources: The sales office in Sydney Harbour has now been consolidated to Pittwater with a complete sales team in place covering local sales, supporting interstate enquiries along with providing a full brokerage service.

Don't forget about Hamilton Island Race Week coming up in August. Bavaria Yachts will be hosting one or two events and getting the Bavaria owners together for a catch-up and chat about the days racing.

BROKERAGE BOAT OF THE MONTH STOKED - BAVARIA 44

A fantastic opportunity to acquire one of Bavaria's most successful Cruiser's of the last 10 years.

The twin wheel 44 has consistently proved to fulfill the demands of both cruising and racing alike – a sister-ship has won its divisions in the Sydney to Hobart and numerous other examples are still consistently aggressive on the racing circuit. However, her layout still sets a benchmark for the age of yacht.

Located Pittwater, this well presented and sensibly specified 3 cabin example is competitively priced to sell at \$289,000.

For a comprehensive specification, visit
<http://www.northsouthyachting.com.au/used.php?de=35160>

