



X-Yachts®
WORLD CLASS SINCE 1979



BREAKING NEWS: NEW BAVARIA 43 CRUISER ANNOUNCED

Bavaria well into Euro 10Million (A\$16M) factory expansion:

Bob Mulkearns has just returned from a Dealers meeting in Germany with exciting news on the Bavaria Factory Expansion and how it will impact new Yachts in the Cruiser Range.

The new Bavaria 43 Cruiser was announced this month after an extended period of market research and development. Replacing the hugely popular 42 Cruiser, the new 43 has big shoes to fill. The first 43 will arrive in Pittwater Early September.

The new model incorporates many of the innovations found in the recent smaller Cruiser range with the added benefit of a complete new interior design following the appointment of Ms Gebert, a specialist interior design consultant.

Highlights of the new interiors include:

- Complete new timber joinery finishes and trimming
- Contemporary design in the saloon
- New refrigeration and bench-tops
- Larger heads with shower and glass shower screens
- Flexible table configurations in saloon and cockpit
- Complete storage redesign
- New headliner, lighting and fittings
- New door and drawer closures (more likened to Oyster and semi production brands) now come as standard on Bavaria 43.

Whilst other brands are struggling with slackening demand and burdened with stock Bavaria are investing in expansion, innovation and growth. Under new ownership and management, Bavaria has unveiled a new vision and design direction in the new 43, with more announcements expected in the coming months.

The Sail Away price is \$365,000 with all the new enhancements and comprehensive NSY additional Australian specifications. For a complete list of the new design features and future design directions of Bavaria Cruiser range contact your local Bavaria agent.



PITTWATER "PRE-LOVED" OPEN DAY - 12 JULY 2008

Bavaria Yachts Australia is delighted to announce an open day showcasing a full display of "Pre-loved" yachts at Quays Marina, Church Point, Pittwater (NSW).

An early 2008 business expansion creating a complete "one stop shop" service for all clients has borne not only a dedicated after sales office but also a dedicated brokerage division and national network.

Show me the Pre-Love

With a recent and considerable increase in second-hand listings, the Open Day, set for Saturday 12th July between 10-4, will allow interested parties to view a large number of vessels varying in value from \$129,000 to \$425,000 in an informal environment with professional advice on hand.

The event is a great opportunity for owners and buyers alike to see what's on offer in terms of selling and buying services, available listings, project management and our all-round first class service.

We can also discuss helping upgrade your current yacht to a new Bavaria whether it's through selling your boat or discussing trade-in options.

Gimme some Pre-Lovin'

Incentives for both buying and selling will be available on the day – a \$500 Whitworths Chandlery voucher will be on offer for anyone who signs an initial purchase agreement on the day (conditions apply). And for sellers, a service and presentation pack will be offered for all new listings taken over the weekend (contact us for further details).

A selection of some of the yachts on show for the day include:

1999 Jeanneau Sun Odyssey 34.2 \$129,000

2001 Bavaria 32 \$162,000

2000 Jeanneau Sun Odyssey 40 \$199,000

2004 Bavaria 42 Cruiser \$299,000

2003 Bavaria 49 Cruiser \$379,000

(Yachts on display are subject to change – please contact us if you want to see a specific yacht).

Full Specifications of all yachts can be found on www.bavariayachtsaustralia.com.au. For further information please contact the team here at Pittwater on 02 9998 9600.

SYDNEY INTERNATIONAL BOAT SHOW - 31 JULY - 5 AUGUST 2008

The Sydney International Boat Show is coming around again and, as ever, North South Yachting will be there in force. Showcasing the Bavaria 31, 34, 38 and 40 Cruisers, we will also be featuring the fabulous Bavaria 50 Vision. From X-Yachts, you will have the chance to see the dazzling X-43 Racer/Cruiser.

In addition to that lot, you will have the opportunity to find out more about the rest of the Bavaria and X-Yacht ranges including the recently announced Bavaria 43 Cruiser and the forthcoming Xc-45 (cruising X-Yacht). And that's not all: We are also there to talk Brokerage yachts for sale as well as discuss our used boat sales service designed to help you sell your yacht and hopefully get you on your way to upgrading to a new Bavaria.

On the stand we will have representatives from our nationwide agencies so please come down and put faces to names and voices, we're looking forward to meeting as many people, new and old, as possible.



SANCTUARY COVE INTERNATIONAL BOAT SHOW

The Sanctuary Cove International Boat Show is arguably Australia's premium boat show. With a huge turn out in both exhibitors and paying punters, this years' attendance was magnificent.

The response from the boating public to the new range of Bavaria Yachts was outstanding. All four boats on display were pre-sold with another sale sealed at the show itself and inertia will undoubtedly carry through to Sydney Boat Show in July.

Euan McDonald, Bavaria Yachts Australia Queensland-South Agent, had this to say:
"The best thing we have done this year is taking some of our new Bavaria's offshore, rather than just doing the standard sea-trials in the bay or harbour. This year I took our first 38 Cruiser straight offshore for 100 miles of overnight sailing in conditions from 15

knots to 25 knots, single-handed. This enabled me to talk confidently about the difference with the new range in particular, the German mainsheet system which made it simple short-handed sailing. The new 38 tracks straight and true even in gusts, which meant I was able to leave the wheel and attend to other parts of the boat as necessary.

Off Cape Moreton at 11pm there was 25 knots of wind against tide, but the boat took it easily with a very smooth hull motion and very little slamming. Heading home the Volvo 40hp seemed extremely powerful – cruising at 7 knots and pushing 8 knots flat out. Needless to say we have been selling a few 38's to our friends (three so far in the last months).”

The first Bavaria 40 Cruiser has been in Australia for nearly two months and delivery skipper Peter Stevenson has now accumulated more than 1500nm in her, mostly offshore. Peter said of the 40: “this is the best boat I have sailed in my 50 year sailing career”. The next 40 Cruiser is in the yard at Manly, Qld, getting tricked up for some serious racing. We are all looking forward to racing with new owner Dr Peter Hubbard. Look out for some results in future newsletters!



AIRLIE BEACH BOAT SHOW

The sixth annual Oceanic Whitsunday Boat and Leisure Show was a great success and Stewart and Shirley (Bavaria Yachts Queensland-North) want to say a big thank you to all who visited their stands. With five Bavaria's on the dock (more than any other manufacturer) the new Bavaria 34 Cruiser and the Bavaria 44 Vision received particular interest. It was an excellent opportunity to discuss ownership options from private purchase to charter management.

Congratulations to Mia Bates who entered and won the competition for a new Stormy Inflatable PFD worth \$350.

CHARTER NEWS

We now have a fleet of 13 Bavaria Yachts in the Whitsundays ready for charter with our approved charter partners. This is an excellent way of Experiencing the Bavaria Lifestyle in the pristine waters of the Whitsundays. If you are interested in buying a Bavaria Yacht and would like to try before you buy then enquire with Stewart Key by email on skey@bavariayachts.com.au or if you just want to relax and enjoy sailing contact one of our charter partners. This link will take you to a video on youtube prepared by one of our partners on how great the family experience can be on a Bavaria in the Whitsundays.

<http://www.youtube.com/watch?v=BeuxP3qQ8cl>

With the imminent introduction of two new Bavaria 40 cruisers into their Sydney Harbour fleet, Sailcorp Boutique Yacht Charters can soon offer skippered sailing adventures on the harbour.

If you want to experience the thrill of sailing under the Harbour Bridge and past the Opera House, test drive the new Bavaria 40 Cruiser or just visit Sydney for the weekend and enjoy a floating hotel room then Sailcorp is ready to make you welcome.

The video below shows a small snapshot of the fun to be had:

<http://www.youtube.com/watch?v=7IG9v4ocuio>

PATIENCE - BAVARIA 33 WINS CANAIPA CUP!

The Canaipa Cup, one of the largest regatta's on Moreton Bay (Brisbane) was held in May with some 70 boats from several yacht clubs entering. A two day race, the Saturday race started from Manly with a ghosting SE wind on a 20NM course to Canaipa on the NE tip of Russel Island. The Bavaria crew were on hand on our support boat THORA for the Saturday night party with an on board BBQ and many laughs and giggles. *Patience* (Bavaria 33) had an early start on Sunday morning and with several reefs in the 35knots of breeze, the capable Bavaria 33 shot back to Manly scooping 1st prize. Congratulations!



BAVARIA WHITSUNDAY RALLY 2008

With the cold weather descending on most of us in the Southern States, the Bavaria Whitsunday Rally is gaining momentum as sailors plan their escape later in the year. 10 places have now been filled and inquiry levels are increasing.

The rally is held in the Whitsunday World Heritage Marine Park from the 4 to 11 December and all you need to do is fly to Proserpine and we provide the current model boats, the organisation, the fellowship and organised events. Nearly all the food and drink is included. Last year was a huge success and we want to make the 2008 Rally even more successful. So if you want to join a group of likeminded Bavaria enthusiasts for a week of sailing around one of the best cruising grounds in the world, then please join us. Get in quick to secure your preferred home yacht.

If you would like more information or a registration form, please contact Shirley Hendry on 07 4948 0206 or email shendry@bavariayachts.com.au

BROKERAGE BOAT OF THE MONTH STOKED - BAVARIA 44

A fantastic opportunity to acquire one of Bavaria's most successful Cruiser's of the last 10 years.

The twin wheel 44 has consistently proved to fulfill the demands of both cruising and racing alike – a sister-ship has won its divisions in the Sydney to Hobart and numerous other examples are still consistently aggressive on the racing circuit. However, her layout still sets a benchmark for the age of yacht.

Located Pittwater, this well presented and sensibly specified 3 cabin example is competitively priced to sell at \$289,000.

For a comprehensive specification, visit
<http://www.northsouthyachting.com.au/used.php?de=35160>

