



---

**Welcome to January's edition of the North South yachting newsletter.** As we begin the new year we have updates plus lots of news on upcoming events in 2009.

Read on for:

- New pricing and special offers from Bavaria
- Bavaria Cup at Skandia Geelong Race Week
- Melbourne Summer Boat Show
- Bavaria Regatta in Adelaide
- Pittwater Regatta
- Sail Port Stephens Regatta
- Bavaria 50 *Time Lord* - Sydney to Hobart report
- Xc 45 - European Yacht of the Year 2009
- Brokerage Yacht of the Month

Enjoy the news and please don't hesitate to [contact us](#) for further information.

---

### **New Pricing and Special Offers**

Bavaria Yachts are pleased to announce new base pricing now published online and options pricing available through our national agent network. In addition, we are very happy to announce special offers available on all Bavaria models (excluding the new Bavaria 55) as follows:

Bavaria 31, 34, 35 and 38 Cruisers – Family Pack with 40% discount (savings of up to \$6900)

Bavaria 40 and 43 Cruisers – Family Pack with 40% discount and Nav Pack 1 with 70% discount (savings of up to \$13,000)

Bavaria 47 and 51 Cruisers – Family Pack with 40% discount and Nav Pack 2 with 70% discount (savings of up to \$19,500).

Bavaria 40, 44 & 50 Vision – Family Pack with 40% discount and Nav Pack 2 with 70% discount (savings of up to \$16,500)

---

## **Bavaria Cup at Skandia Geelong Week**

Aussie Boat Sales have announced the Bavaria Cup for all Bavaria's entering Skandia Geelong Race Week. The format will be as follows:

All Bavaria's entered in race week will automatically be eligible for The Bavaria Cup and we will be taking a simple lowest score for the entire event. This will eliminate which class each boat is in as the lowest score applies regardless.

We will need to have at least four boats compete in the same overall number of events so if only two boats do every race, we count back and eliminate races until we have four or more boats that we can take scores from.

If you are only doing two races, chances are you will not end up with the cup.

At this stage we have eight Bavaria's entered for Race Week so we expect the added bonus of a potential trophy for our sailing not only your class competitors but each other for lowest points will add some extra spice and interest to the week's events.

Due to our lack of private venue for an inaugural awards night (or breakfast) we will award the cup the following week at the Melbourne International Boat and Leisure Show at Docklands on the Aussie Boat Sales/Bavaria stand. This will be during our Friday night cocktail gathering for Bavaria, X-Yacht and Maritimo owners, the details of which are to follow.

We look forward to seeing you out on the water.

To register your interest in the Bavaria Cup please contact Dani on 03 9397 6977 or [dani@aussieboatsales.com.au](mailto:dani@aussieboatsales.com.au)

---

## **MELBOURNE BOAT SHOW**

Bavaria Yachts Australia and Aussie Boat Sales will be displaying two exciting Bavaria models at the Melbourne Boat Show this year: a brand new Bavaria 43 Cruiser and the stunning Bavaria 50 Vision.

The Bavaria 43 is the beginning of a new era at Bavaria Yachts. Based on the hugely successful hull and rig of the Bavaria 42, the 43 is a proven performer on the race course or out on the ocean. Bavaria's hull construction, sailing capability, balance and strength remains the best in the business.



Featuring a radically redesigned interior showcasing new high-grade fixtures and fittings, a fresh fine-line finish available in three colour options, innovative storage solutions and arguably the largest berths in the comparable market, this model cements Bavaria Yachts position as *the* leader in production yachting.

The Bavaria 43 is a 2009 European Yacht of the Year Nominee and also ably demonstrates the direction and features of the new 47 and 51 Cruisers.

The Bavaria 50 Vision features an immense interior and raised saloon offering headroom of 2.14m. Along with huge side windows, this is a spectacular space for relaxing or entertaining. With an L-shaped galley including two fridge units, comfortable seating and three very large cabins, this yacht has a luxurious living space. A 21.65m, keel stepped mast and lead keel as standard mean the inherent Bavaria performance is guaranteed while elegant styling and a variety of quality options make this an ideal cruising or live-aboard yacht.

The Bavaria Yachts Australia team will be on-hand with Aussie Boat Sales to answer all of your questions and discuss the range of Cruisers, 31'-51', the Vision range, 40', 44' & 50' and the recently announced Farr/BMW designed Bavaria 55. You can also learn more about Charter Ownership and Syndicate Ownership.

**Brokerage Yachts:** Bavaria Yachts Australia also offers a national brokerage network and Tom Edgington, National Brokerage Manager, will be displaying a list of excellent used yachts from around Australia. If you're looking for a good used yacht or considering selling one, come and learn about the services and expertise Bavaria Yachts and Aussie Boat Sales can offer. Exclusive yacht listings taken at the show to list with Aussie Boat Sales will receive a complimentary *Premium Vendor Package* of one of three options: Professional presentation detailing, out-of-water preparation for sale or up to six months berthing (conditions apply, subject to availability).

**Boat Show Special Offers.** Significant special offers will be available for commitments to new boats taken at the show. Please chat to the team to find out what's on offer and take advantage of great deals on the best production yachts on the market.

Bavaria Yachts and Aussie Boat Sales will be on Arm B at the Melbourne International Boat and Lifestyle Show, New Quay and Waterfront City precincts, Docklands, Melbourne. 30 Jan to 01 Feb 2009.

**X-Yachts** will have the stunning X-40 Performance Cruiser on display with Aussie Boat Sales. The X-40 is a fast cruiser racer and designed to set the standard for quality built yachts and still features the same outstanding characteristics as the other Performance Cruisers in the X-Yachts range such as sandwich hull and deck, steel hull girders, composite keel with low CG, all the requirements for optimum sailing performance. Rob McClelland will be on hand to assist with your enquiries on X-Yachts.

### **Melbourne Boat Show Cocktail Party**

*Aussie Boat Sales invites all Bavaria and X-Yacht owners to the boat show on Friday evening for a private on water viewing of our range of Bavaria and X-yachts and to join us for a cocktail party from 7.30pm.*

*We are able to offer you two complimentary tickets for entry to the show, drinks and finger food and the excitement of witnessing the inaugural awarding of the Bavaria Cup.*

*Come and say G'day, drink our booze and talk about boats for a couple of hours. RSVP to Dani on 03 9397 6977 or [dani@aussieboatsales.com.au](mailto:dani@aussieboatsales.com.au) before 27<sup>th</sup> Jan to secure your complimentary tickets.*

Hope to see you there!

---

### **Bavaria Regatta – Adelaide (March)**

We're delighted to announce a new Bavaria Regatta on the calendar, this time in Adelaide! Graeme Haese and Haese Marine (South Australia agents for Bavaria Yachts) are holding the inaugural one day event in early March, date to be confirmed. The Regatta will be held at the CYCSA with fun races followed by entertainment and a BBQ. At this stage we require early indications of numbers including family and friends so please let Graeme know if you are interested in coming along. A big thanks to the prompt people who have already expressed interest and we look forward to a few more. Any input or help on the days would be greatly appreciated.

Contact Graeme Haese for more details or to register for the event – [graeme@haesemarine.com.au](mailto:graeme@haesemarine.com.au)



### **Pittwater Regatta – (April)**

It's nearly time once again for the annual Pittwater Regatta. Scheduled for April

5<sup>th</sup> at the RPAYC, all Bavaria and X-Yacht owners are invited to express their interest and we'll have more details worked out in the near future. We look forward to another exciting and *fun* day on the water and hope to see as many of you as possible on the last day of daylight savings.

Contact Mel for more information – [melanie@bavariayachts.com.au](mailto:melanie@bavariayachts.com.au) / 9998 9600.



### Sail Port Stephens Regatta

The Sail Port Stephens Regatta is being held on 20 - 22 April, the week after Easter. There are great cruising/rally and Regatta opportunities in the Sail Port Stephens Regatta. The Regatta is sure to become a mini Hamilton Island Regatta, but only closer to home.

We will be taking expressions of interest from all Bavaria & X-Yachts owners interested in stretching their sea legs a bit and enjoying what will be a fantastic way for families and crew to spend a week. Please contact Mel at our office to register your interest on 02 9998 9600 or [melanie@bavariayachts.com.au](mailto:melanie@bavariayachts.com.au). More detail on the Regatta will be available in the next newsletter, so watch this space.

---

### Bavaria 50 *Time Lord* – Sydney to Hobart

*Time Lord*, Bavaria 50 Cruiser, and her crew of Kiwi's (and one Aussie) had a fantastic race in the 2008 Sydney to Hobart. Coming fourth in the PHS2 class overall, they were first over the line in their division. While unfortunate in blowing their spinnaker on the first night, slowing them a little on a predominantly downwind race, they still managed a very healthy pace beating some surprising boats over the line.



Key crewmember Kevin Lidgard commented that they couldn't have had better conditions: "The wind was excellent and very steady, we barely moved off our planned track the whole way. *Time Lord* performed beautifully, she's such a balanced and solid boat in all conditions and we couldn't have enjoyed the race more. Aside from blowing the spinnaker we were very happy."

*Time Lord* will now cruise Tasmania for a while before heading back home to Auckland. Now the only question is: will Kevin talk Keith Munro and crew into coming back and having another go...?



### **Xc 45 - European Yacht of the Year 2009**

#### **The new award winning cruiser from X-Yachts**

On Saturday the 17th January 2009, Managing Director and Owner of X-Yachts, Lars Jeppesen, was handed over the Award "European Yacht of the Year 2009" for the Xc 45 at the boot Düsseldorf in Germany.

The nominated yachts in the category "Luxury Cruiser" were:

- \* BORDEAUX 60
- \* CONTEST 60CS
- \* MOODY 45 DS
- \* NAJAD 505
- \* Xc 45

The jury, consisting of journalists from ten European boat magazines, stated that X-Yachts had made an impressive achievement with the new Xc 45, and that the compromise between comfort, safety and performance had been successful indeed.

For the first time ever, the innovative Danish yacht company has extended its traditionally trimmed sporting yachts with a new luxury cruiser. It was further expressed that the new Xc 45 is a true product of X-Yachts; its proud traditions, quality and style, which were also precisely why the visually attractive yacht received points from the jury.

Thanks to a variety of useful options, the cruiser is very well suited for various kinds of sailing. With the Xc project (c stands for cruising), the designer Niels Jeppesen and his team has proved not only courage and flexibility, but also skills in dealing with new challenges and ideas.

---



### **Brokerage of the month**

Amity – Bavaria 49 \$359,000

A recent cruise from Brisbane to Pittwater now offers this superbly specified and presented Bavaria 49 to the Sydney market. A stunning hull design, the 49 has proven time and again that if fast, safe and exhilarating passage making is what you're after, this yacht will offer it in abundance. SYDNEY LOCATION NOW OFFERS POTENTIAL TRADE OPTIONS.

For full specification, please visit

<http://www.northsouthyachting.com.au/used.php?de=47665> , or contact our Brokerage manager Tom Edgington for full details.