



## NORTH SOUTH YACHTING

FIRST CLASS SUPPLIER OF WORLD-CLASS SAILING YACHTS  
TO THE AUSTRALIAN MARKET



**X-Yachts**  
WORLD CLASS SINCE 1979

Dear [[FirstName]],



## HAPPY NEW YEAR FROM NORTH SOUTH YACHTING!

The team at North South Yachting would like to wish you all a Happy New Year and a prosperous 2007!

Bob Mulkearns  
Director

## CONGRATULATIONS CREW!

Congratulations to John Molyneux & Peter Bray who along with their crew on the Match 38 Equiknox placed 1st in the Royal Sydney Yacht Squadron Spring Series! Once again showing the versatility of this cruiser/racer design, well sailed team!!

## RUMOURS SPREAD OF THE SALE OF BAVARIA YACHTBAU GERMANY

The German Press has been alive with rumours of offers to buy Bavaria Yachtbau by Investment Banking sources.

Tony Kirby, one of North South Yachting's directors, is currently in Dusseldorf Germany and has confirmed with the families who own Bavaria Yachtbau that there is no intention now or in the immediate future to sell the company and it IS NOT on the market. "It's business as usual" the company confirmed.

Bavaria have just launched their sailing yacht flagship, the **Bavaria 50 Vision** at Boot Dusseldorf. It has been well received both on the quality of finish and the added extras including the galley pantry, large cockpit and push button transom gate opening to name just a few key features.

To see more photos of the Bavaria 50 Vision, [Click Here](#)



## NEW BAVARIA 40 VISION - 2 CABIN VERSION

Due to popular customer demand, the Bavaria factory in Germany has decided to release a brand new 2 cabin version of the Bavaria 40 Vision!

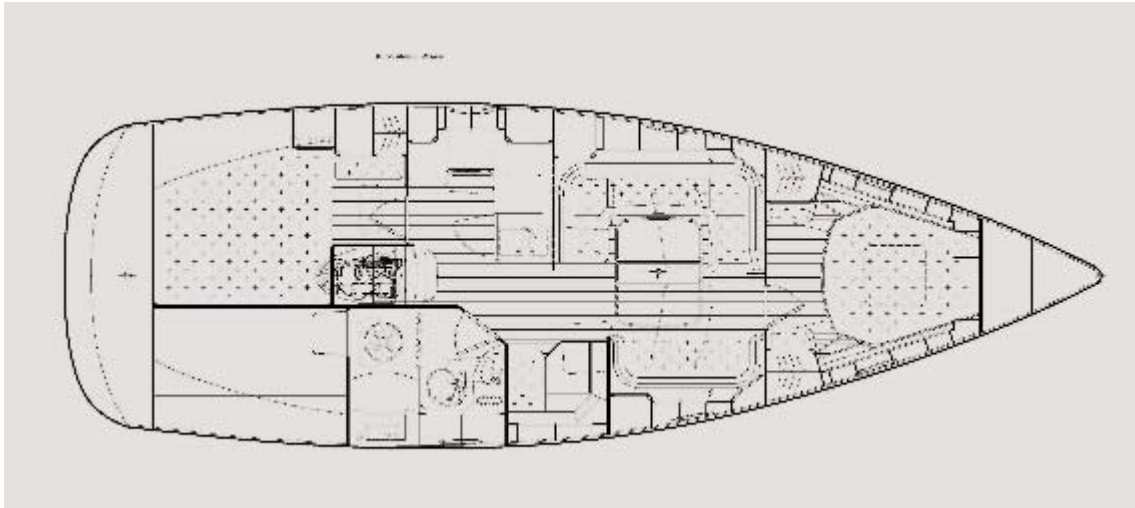
The 40 Vision 2-cabin will have the same hull, deck, and cockpit layout as the 3-cabin version. The technical details, basic price and options of both versions will be the same.

Special features of the 40vision/2-cabin are:

- considerably larger head
- separate shower (80x80cm)
- very large cockpit locker with big lid

- larger bed in the aft-cabin

The new version will be available from April 2007 onwards!



## **X-YACHT AND SYDNEY HARBOUR REGATTA**

The X-Yacht and Sydney Harbour Regatta will be held on Thursday 15th of March at the Cruising Yacht Club of Australia (CYCA). Please contact Morgan at the Birkenhead office for further details on (02) 9719 9177.

We would love to see you all there!



## **BAVARIA CHARTER AUSTRALIA UPDATE**

### **Iseulta Arrives in Whitsunday Charter Fleet**

The ranks of Bavarias in the Charter Fleet in the Whitsundays has swelled by one with the arrival this week of Iseulta, a current model Bavaria 37 two cabin version.

Owned by Gail and Tristram Denyer of Townsville, she is now part of the

Queensland Yacht Charters fleet and is looking for a sizzling combination of good return on investment and excellent fun and enjoyment for her owners. She joins three other Bavarias already operating successfully in the QYC fleet.

Tristram tells me that Iseulta was named after a folk-law story of love potions, knights, jealous kings of Cornwall and sorcery and dates back to the 12<sup>th</sup> century. I have determined that King Arthur was nowhere to be seen in these adventures, but the effect of the Bavaria potion on Tristram is clear to see. "She sails extremely well, with the right headsail she is a good performer and has handled all conditions we have encountered". He should know as a past Merchant Navy Deck Officer and having sailed over the past 40 odd years. Tristram rates his Bavaria 37 highly! He has sailed her up from Mooloolaba and also in the Hamilton Island race week.

Tristram hopes that Iseulta will receive solid bookings in her new commercial arrangement, but not too good as he intends to have the odd sail around the pristine waters of the Great Barrier Reef Marine Park.

If you have aspirations of owning a boat, using it to sail in a world heritage marine park when you like, and earn an income from your boat as well, then perhaps you should consider putting a Bavaria into charter. For more information and help please call **Stewart Key** on **0400601374** or email [investment@northsouthyachting.com.au](mailto:investment@northsouthyachting.com.au).

We can arrange test sailing of the special Whitsunday Edition boats, discuss how chartering works for you and even put you in contact with the very best charter companies in Australia who will manage your investment.



## INVITATION TO ATTEND THE CHARTER INVESTOR CONFERENCE

North South Yachting would like to invite you to attend a **FREE** Charter Investment Information Seminar.

The seminars will be held at two convenient venues:

**1) Melbourne Saturday 17th February, 2007** at the Royal Brighton Yacht Club from 10am till noon.

**2) Brisbane Sunday 18th February, 2007** at the Royal Queensland Yacht Squadron from 11am to 1.00pm.

Attendance is by registration only. Please register before Wednesday 14th February by email to [investment@northsouthyachting.com.au](mailto:investment@northsouthyachting.com.au) or telephone Stewart Key on: 0400 601 374

For further information [Click Here](#)

## NEW AGENT IN TASMANIA- STEVEN SHIELDS

North South Yachting would like to introduce Steven Shields as our new agent for Bavaria Yachts in Tasmania.

If you have any inquiries about Bavaria's and live in Tasmania, please don't hesitate to call him if you have any inquiries!

**Contact Details:**

**Office Location:**

Bay Chandlery

Marieville Esplanade

Sandy Bay, Hobart, TAS, 7005

**Phone:** 03)6224 2477 **Fax:** 03)6224 7303 **Mob)** 0418 124 338

***Left: Mike Wearne (Dealer Principle), Eddie Hidding (Dealer Principle), Steven Shields (Sales Contact)***



## CONGRATULATIONS TO OUR NEW OWNERS

Congratulations to the following new owners who have taken delivery of their new yachts in the last month.

Anna Kluczewska & Barbara Gwozdcki	Bavaria 37
Kevin Napper	Bavaria 39
William David McKie	Bavaria 39
Neville Potts	Bavaria 39

## NSY BROKERAGE

If you are looking for a yacht for this summer don't forget to visit the Brokerage

section of the NSY website. There is a number of pre loved, ex-demonstrator and display yachts listed for sale. Below are just a few examples of some great yachts that are available for summer. To view them all, continue on to this site: <http://www.northsouthyachting.com.au/brokerage.php>

### **1999 Bavaria 38 Cruiser-\$200,000**

One of the early Bavaria 38 Cruisers still containing much of her original charm. With a brand new Volvo Penta 29Hp (fitted 2006) and a practical 3 cabin, 2 head layout this yacht is perfect for family cruising.



### **2004 Bavaria Match 35- \$247,000**

This yacht is fast and competitive whilst still having a full cruising fit-out below. She boasts an extensive list of extras including: GPS, auto pilot, flat screen television, DVD and CD player and a high quality battery charger, just to name a few. 'Manic Moment' has been kept in pristine condition.



### **2004 Bavaria Match 42- \$320,000**

The Bavaria 42 Match is a true Cruiser Racer and 'Monkey Magic' is a beautiful example of this model. This yacht has an extensive inventory above and beyond the standard specification for the boat.



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