



X-Yachts®
WORLD CLASS SINCE 1979

Dear [[FirstName]],

AUSTRALIAN LAUNCH OF THE BAVARIA 38 CRUISER!

The first Bavaria 38 Cruiser has arrived in Sydney and to celebrate the launching of this exciting new vessel North South Yachting will be holding an Open Day on Saturday the 9th of February from 9am till 4pm. Also on display will be the Bavaria 31 and 34 Cruisers and a selection of quality used Bavaria ranging from 36 to 49 feet in length.



BAVARIA & X-YACHTS AT THE MELBOURNE INTERNATIONAL BOAT AND LIFESTYLE SHOW

The Melbourne Boat Show was held over the weekend at the newly revamped Docklands Marina. The huge growth going on in this part of Australia was reflected in the numbers of exhibitors and more importantly visitors to the show.

Representatives from all the major brands were there including North South Yachting's Victorian agent Steve Bond. Steve displayed the impressive Bavaria 50 Vision that was the fastest production 50 footer in the Cruising Division at Hamilton Island Race Week, plus the sexy new X-41 that recently competed in the Sydney To Hobart and Skandia Geelong Race Week.

The feedback from the show was that the Bavaria Vision Yachts provide a lot of yacht for your money and really are fantastic cruising yachts for people who want that little bit of extra comfort and for the ultimate in fast cruising or competitive racing you really can't go past an X-Yacht.



BAVARIA WHITSUNDAY RALLY 2008

The 2007 Whitsunday rally was a huge success with over 20 Bavaria enthusiasts enjoying a week in flotilla formation sailing the pristine waters of the Whitsundays with incredible weather and fair winds. The great news is that the rally is on again in 2008! A new improved itinerary is planned for more fun and excitement combined with resort style living and great sailing. The fleet has been expanded to include all our current models and we plan to have 10 plus yachts in the fleet this year. Bigger but more intimate and with some optional elements to cater for all requirements whether you want to sail or just relax.

Through the efforts of our sponsors, we can keep the price for participants at \$1,600.00 per person including most meals. Places will be limited and registration is open now! The dates are the 4 to 11 December 2008. To secure your place email shendry@mconsult.com.au and get your \$200 deposit per person in. If you want to chat to find out more about what went on last year, then please call direct on 07 4948 0206.

PITTWATER BAVARIA & X-YACHT REGATTA

Please lock into your diaries Sunday March the 30th as the date for the 2008 Pittwater Bavaria & X-Yachts Regatta. We will be continuing with the format of racing for those that wish to race and a cruise in company for the non racers. In 2008 the cruise in company will include a few more activities designed on testing our skills and having fun, more information on this will be available at a later date. This event is open to all Bavaria and X-Yacht owners and will be run by the Royal Prince Alfred Yacht Club. The official invite plus Notice of Race will be mailed out in February.



NEWS FROM NORTH SOUTH YACHTING

SOME IMPORTANT EVENT DATES FOR YOUR 2008 CALENDAR

- 9 February** - Bavaria 38 Open Day, Pittwater, New South Wales
- 30 March** - Pittwater Bavaria & X-Yacht Regatta, New South Wales
- 22 - 25 May** - Sanctuary Cove Boat Show, Queensland
- 17 - 20 July** - BIA Adelaide Boat Show, South Australia
- 31 July - 5 August** - Sydney International Boat Show, New South Wales
- 22 - 30 August** - Hamilton Island Race Week, Queensland
- 9 - 12 October** - Club Marine Mandurah Boat Show, Western Australia
- 4 - 11 December** - Bavaria Whitsunday Rally, Queensland

We will also be holding Open Days and other functions throughout the year, invitations will be sent out as dates are finalized.

BROKERAGE NEWS - 2008 BEGINS WITH A BANG!

The staggering interest being shown in the brand new Bavaria 38 Cruiser, as well as the established mark in the sub 35ft category already set by the 34 Cruiser (5 sold in December), has provided an excellent knock on effect on the demand for high quality brokerage vessels here at Pittwater.

Our Christmas period was extremely busy and carried through the month of January, culminating in a number of sales across the country. It is always fulfilling to see the confidence consistently placed on the Bavaria product, which is supported by the unique 6 month warranties extended to our traded brokerage Bavarias.

These positive's do have a down side however – demand is far outstripping supply! With an established brokerage structure now in place, and a superb National network of experienced brokers, we are keen to develop more quality listings to compliment the yachts already being marketed. This is particularly noticeable in the 30-36ft range, where the market for comfortable, sub \$200,000 family cruisers is extremely strong . We would welcome the opportunity to talk to any customers who would like to lean on our experience and discuss what the NSY service can bring to them.

New listings February/March

It is through this strong interest in the new Bavaria range that we expect a fresh influx of modern cruising vessels from 33-40ft over the coming months. Customers desire to upgrade means that these yachts are likely to be very competitively priced!

[Click here](#) to view upcoming listings.

PLEASE CALL TO REGISTER YOUR INTEREST IN THESE VESSELS NOW!

These yachts are set to trigger a strong demand for non-branded boats, and as such we would be delighted to talk to any owners who are considering or currently marketing their vessels who would like to take advantage of NSY's prime selling location at Church Point and the demand we are currently experiencing.

We look forward to hearing from you!

NEWS FROM BAVARIA YACHTS NORTH QUEENSLAND

BAVARIA YACHTS IS FEATURED ON CHANNEL 9 BOATIQUE SHOW

This Sunday 10 Feb at 4:30 pm (EST) Boatique will be showing their review of a Bavaria 44 vision. Do not miss it. Also in December Boatique ran the entire show around the Whitsunday's and Bavaria Yachts. It is great viewing. To see that past show just go to <http://www.theboatique.com.au/> and look at past shows episode 10. You will love the show and the images of Bavaria Yachts sailing.

BAVARIA YACHTS AIRLIE BEACH OPEN DAY

Airlie Beach Office has an open day – Saturday 23 February – The new and exciting Bavaria 34 is here! All those in the Central Queensland area and any visitors who will be in the region are invited to an open day at Bavaria Yachts Queensland at Airlie Beach. We will be showcasing the new Bavaria 34 which has been hugely popular and is now here and ready for sale. The open day will commence at 10:00 am at Abel point Marina and run until 2:30 pm and test sailing of the Bavaria 34 can be arranged later the same day. Other yachts in the current model range will be on display and are also available for test sailing by appointment. Please RSVP to shendry@mconsult.com.au if you are planning to attend.

NEWS FROM BAVARIA YACHTS IN SOUTH AUSTRALIA

Congratulations to Len & Libby Stephens, the proud owners of the first Bavaria 34 delivered into South Australia. Below is a photo of Len & Libby at the handover of their new Bavaria 34.

We would like to wish them both safe sailing.



Bavaria 44 Cruiser \$305,000

Professionally maintained since new this Bavaria 44 Cruiser still presents in top

condition. This is the perfect boat for ocean voyages or family cruising.

Twin wheels make for easy access through the cockpit and great visibility at the helm. While down below the three spacious cabins will comfortably sleep six adults. The entire interior upholstery has been replaced with macro suede giving the boat a warm and luxurious feel down below.

Relax on deck around the large cockpit table with built in esky or retire below to watch a movie on the flat screen in the spacious saloon.

If you are a new yacht buyer looking for a boat this summer then you should seriously consider this yacht!

For more information please visit our website

<http://www.northsouthyachting.com.au>



Bavaria 30 Cruiser \$160,000

The Bavaria 30' an ideal first boat for a family or a couple in that it has two cabins, large volume interior and is easy to sail. This is virtually a new boat, with only 220 gentle hours on the engine. The boat has over \$15,000 worth of extras and is in as new condition. If you're considering a new Bavaria come and see this one, it could save you all that waiting time.

For more details please visit our website <http://www.northsouthyachting.com.au>



Bavaria 42 Cruiser \$315,000

Current model Bavaria 42 Cruiser with a long list of extras. Just listed with more detail coming soon. Available from 1st of November. Owner trading up to a larger Bavaria.

For a full inventory and more information on this popular model please visit our website <http://www.northsouthyachting.com.au/>



2003 Bavaria 49 Cruiser \$379,000

Ocean ready Cruiser offered with 12 MONTH LIMITED WARRANTY!!!!!!

So confident are we in the superb build quality of our Bavaria product that we are offering a 12 month company warranty on this superb 2003 flagship

example.

She has been carefully fitted out with all the necessary gear for serious cruising by her previous owner.

With three spacious cabins, three heads (one converted to wet locker), separate shower and saloon with seating for 8 adults this yacht is built for comfort. On decks sail handling is made easy via two speed electric winches, furling headsail and fully battened mainsail with luff cars.

Storage for your dingy and sails is a breeze thanks to a deep locker in the bow and two large lockers in the cockpit. Based at our Pittwater office this yacht is truly worth an inspection!

For more details please visit our website <http://www.northsouthyachting.com.au>



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