



NORTH SOUTH YACHTING

FIRST CLASS SUPPLIER OF WORLD-CLASS SAILING YACHTS
TO THE AUSTRALIAN MARKET



X-Yachts
WORLD CLASS SINCE 1979

Dear [[FirstName]],



MERRY CHRISTMAS FROM THE TEAM AT NORTH SOUTH YACHTING!

Thank-you to all our clients for your support throughout the year by participating in the many regattas, raft ups and social evenings hosted by North South Yachting.

It's hard to believe that we are at the end of another year. Once again the Bavaria and X-Yacht brands have gone from strength to strength in Australia.

We wish you a happy and safe holiday and look forward to seeing you in 2007.

Bob Mulkearns
Director



CYCA DEFENDS BAVARIA YACHTS INTERNATIONAL YOUTH MATCH RACING REGATTA!!

Camaraderie was put on for the finals of the Bavaria Yachts International Youth Match Racing Regatta when two Cruising Yacht Club of Australia teams met on Sydney Harbour.

The defending club for the fourth consecutive year managed to once again retain the perpetual trophy thanks to a brilliant effort over the four day regatta by the eventual winner, Evan Walker, and runner up Will Ryan, whose local knowledge, crew work and superb handling of the Elliott 6s saw them dominate from the outset.

To read on [Click Here](#)



NSY WELCOME AUSTRALIAWIDE AS THE QUEENSLAND AGENTS FOR BAVARIA YACHTS

With offices in Manly and Newport, and the rights to sell through QCYC, the team at Australiawide run by Euan Macdonald, are well equipped to handle the growing Queensland market. Euan and his team have been running their well

established brokerage business for quite some time now and are looking forward to representing the Bavaria brand in Queensland.

Following the success of Bavaria Yachts in N.S.W and W.A, the team at Australiawide are looking forward to the Sanctuary Cove Boat Show in 2007, where they will have the opportunity to meet existing and future clients. If you have any enquiries regarding Bavaria Yachts in QLD please visit the Australiawide website at www.australiawide.com for the office contact details.

A NEW APPROACH FOR CHARTER INVESTMENT IN AUSTRALIA

To improve our service and offer keener pricing, North South Yachting has appointed Stewart Key, of Management Consulting Australia, to deal directly with charter operators and investors. Stewart who is based in the Whitsunday's, is working hard to develop relationships with a view to matching the right investors with the right operators and making the whole process an enjoyable experience.

If you have any enquiries regarding charter investment in Australia please direct them to Stewart on 0400 601 374 or email him at:
investment@northsouthyachting.com.au



VISION UPDATE

The 40 and 44 Visions have just returned from three weeks of sailing on Sydney Harbour. Journalists from Cruising Helmsman and Australian Yachting went sailing on both and will be publishing reviews on the yachts in their coming issues. If you are on Pittwater keep an eye out for the Visions sailing in the RMYC and RPAYC twilight races.



FIRST PICTURES OF THE NEW 50 VISION

The much anticipated release of the 50 Vision will take place at the Dusseldorf Boat Show in Germany next month. Dan Jones from North South Yachting will be there to see the new 50 Vision along with the entire Bavaria range on display. Bavaria expect approximately 30,000 visitors each day to their stand, confirming the huge popularity of the Bavaria brand at this international event. These photos are of the first boat at the Bavaria testing facility on the river Main in Germany. Keep an eye on our website for more pics and info in the new year.



NSW MARINE WATCH

Following an increasing number of thefts from boats mainly in the Sydney area, the NSW Water Police are asking owners to be aware this Christmas and New Year period. Please ensure tenders and outboards are stowed or locked whenever your boat is unattended. Also consider installing a security system on you boat. If you see anything suspicious on NSW waterways you can contact the Water Police on the Operation Neptune phone number **1800 658 784**.

CONGRATULATIONS TO OUR NEW OWNERS

Congratulations to the following new owners who have taken delivery of their new yachts in the last month.

Neil & Fiona Mitchell-Clark	Bav 42
Colin & Sandy Jacka	Bav 33
Geoffrey Horton & Frances Aunger	Bav 37
Phil & Margaret Bates	Bav 39
Richard & Kerry Blair	Bav 42
John Bulich	Bav 39
Kevin Ager	Bav 37
Rob Taylor	Bav 37
Colin & Shirley Fisher	Bav 33
Greg & Liz Brand	Bav 37

Below: A Happy couple on their new Bavaria 37 Cruiser "Intermezzo"!



NSY BROKERAGE

If you are looking for a yacht for this summer don't forget to visit the Brokerage section of the NSY website. There is a number of pre loved, ex-demonstrator and display yachts listed for sale. Below are just a few examples of some great yachts that are available for summer. To view them all, continue on to this site: <http://www.northsouthyachting.com.au/brokerage.php>

2003 Bavaria 49 Cruiser-\$395,000

This yacht has just returned from an extensive Pacific cruise and is ready to take her new owner to far away lands once again. Auto-pilot, GPS chart plotters, electric winches, TV/DVD, full canvas work and much more.



2003 Bavaria 44 Cruiser- \$299,000

This immaculately maintained yacht was used as a demonstrator and has always had a dehumidifier running onboard to keep her in A1 condition. The

sailing ability of the 44 has always been impressive. Recently serviced and ready to sail away for summer!



2004 Bavaria 38 Cruiser- \$245,000

The last Bavaria 38 to come into the country! Fitted with the big 55hp Volvo Penta, full electronics including GPS plotter, dodger, bimini, link sheet, bbq, deep lead keel, leather in saloon and more! This is the best example in the country. Close to 40ft in length this yacht is perfect for families or long distance cruisers. Available for inspection on Pittwater.



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