



NORTH SOUTH YACHTING

FIRST CLASS SUPPLIER OF WORLD-CLASS SAILING YACHTS
TO THE AUSTRALIAN MARKET



X-Yachts
WORLD CLASS SINCE 1979

Dear [[FirstName]],

SYDNEY INTERNATIONAL BOAT SHOW REPORT

North South Yachting had five Bavaria yachts and one X-Yacht on display at this years Sydney International Boat Show which finished on Tuesday. We would like to thank all our customers who came to the show and also the new owners who were so impressed by what they saw they placed orders at the show.

All new models continue to attract keen interest from discovering customers, even the models yet to reach our shores such as the Bavaria 34. The Vision 50 and 44 were well received as was the startling pedigree of the X-41.

It was a good show for North South Yachting , Bavaria and X-Yachts, and we will sport more on this in next months newsletter.



X - 41 LAUNCH

North South Yachting, the Australian distributors for X-Yachts of Denmark are proud to announce the Australian launch of the new X-41 One Design which was held on Wednesday the 18th of July at the Cruising Yacht Club of Australia. The ISAF recognised X-35, the X-37 and X-43 were also be available for inspection on the night.

The X-41 is the latest yacht in the X-Yachts range of performance cruisers and racers ranging from 34 feet to 70 feet. Designed to rate well under the IRC rule, the X-41 comes well equipped and ready to race. The boat has already won a number of IRC events in Europe since her launch on Christmas Eve last year and has exceeded all expectations. The list of inclusions is impressive; a carbon fibre mast, boom and spinnaker pole are standard. All control lines come back to a well laid out cockpit for racing. A deep fin keel with a T shaped bulb offer minimal drag and maximum stability.

A feature that sets X-Yachts apart from many local and imported competitors is the quality of interior fit-out and ability for the boat to be a useful cruiser-racer when her racing days are over. To convert the X-41 from flat out racer to cruiser is easy. Simply reinstall her removable anchor well and windlass, fit her furler, with the drum recessed under deck to maintain her beautiful lines, slide the internal cabinet sections into the saloon and you're ready to go. These cruising options, combined with a beautiful teak interior, 3 double cabins, hot and cold pressure water system, a full galley with 12 volt refrigeration, gas stove and

oven, offer you and your family all the comfort you could need.

X-Yachts of Denmark have been producing World Class sailing yachts since 1979. They build yachts in three ranges, racing, performance cruising and the new cruising series. The X-35 and X-41 are in the racing range, the X-34, X-37, X-40, X-43, X-46, X-50, X-55 and IMX-70 are in the performance cruising range and the new Xc-45 is the first yacht in the new cruising range.

The X-Yacht range is aimed at the discerning yachtsperson who's after a high quality sailing yacht, to suit his particular needs. Though the initial investment in an X-Yacht is high, the retained value compared to most stripped out racers or high end cruisers, is significantly better. The lifecycle investment, longevity of design and models all add to a pleasurable experience over a longer period of ownership.



SAILING IN PARADISE SEMINARS

New options of owning a yacht are emerging - particularly for corporate and charter.

Come to this seminar and learn the many exciting ways you can own a Bavaria Yacht and put her to work to help pay her keep - and even make you a return.

It is affordable and gives you a smart lifestyle investment.

Melbourne 28 August 2007
6:00pm - 8:00pm
Royal Brighton Yacht Club
293 The Esplanade, Middle Brighton VIC

Sydney 29 August 2007

6:00pm - 8:00pm

The Grace Hotel

77 York Street, Sydney NSW

Brisbane 30 August 2007

6:00pm - 8:00pm

Royal Queensland Yacht Squadron

578 Royal Esplanade, Manly QLD

Each seminar is run from 6:00pm to 8:00pm, light refreshments available. RSVP by telephone 07 4948 0206 or email to investment@northsouthyachting.com.au



NORTH SOUTH YACHTING VARIETY BASH SPONSORSHIP

NORTH SOUTH YACHTING's generous donation to Variety is greatly appreciated.

Variety, The Children's Charity provides funding for many types of equipment which helps sick, disabled and disadvantaged children, community organisations, schools and hospitals with children's facilities. To read on [click here](#).



BAVARIA 38 PRESS RELEASE

Germany's largest boat builder Bavaria Yachts has announced the release of the exciting new Bavaria 38 Cruiser. This news follows the surprising news in last month of the acquisition of Bavaria by the Canadian Group Bain Capital. So it seems it is business as usual for Bavaria with new model announcements rolling out.

The 38 is available in both a two or three cabin layout and scheduled to commence production in December 2007, the new 38 will eventually replace the very popular 37 Cruiser which has been selling in large numbers both in Australia and

Like her predecessors the 31 and 34 the new 38 Cruiser will continue to set new standards Bavaria have again succeeded in producing a boat with one of the highest levels of standard equipment found on any yacht in this size and price bracket.

Bavaria has listened to the needs of their customers and responded with adding more ventilation via a total of 16 opening hatches and windows throughout the boat. The cockpit now has seats 2.5m long with an electrically lowerable swim platform and a larger cockpit table. The forward v-berth has been enlarged with plenty of light and ventilation via opening hatches and new hull windows. There are also drawers beneath the bed for extra storage and the 38 comes standard with a microwave oven.

Other great features are the new German mainsheet system with cockpit self tailing winches as standard. The chart table has been redesigned to allow for more space and other improved standard features of the new model 31 and 34 are all carried over into the 38.

North South Yachting the Australian importer of Bavaria Yachts will be bringing out the new Bavaria 38 at an introductory price of \$275,000 including all the added specifications they include in the price of all Bavaria models. This will not last long so if you are in the market for a modern cruising yacht with arguably the highest standard specification found in Australia today contact the team from North South Yachting for more information on 02 9998 9600 or visit the website www.northsouthyachting.com.au.



HOUTMAN ABROLHOS ISLANDS AND BEYOND

Kerry and I took delivery of our new Bavaria 42' on 6 December 2006. This new yacht carried the same name as our previous Bavaria 36' – *LIBERTUS 'Freed Man'*.

Our first voyage off-shore was to compete in the Geographe Bay Regatta Race Week. The Regatta is modeled on the Hamilton Island competition and is held on Geographe Bay, some 90 nautical miles south of Perth. 110 yachts were registered over 7 divisions. To read on [click here](#).

FREEDOM AND ADVENTURE 33 Venice July 2007

ONCE IN A LIFETIME

What a thrilling and nerve racking experience taking our yacht into the heart of Venice. I had to pinch myself to make sure it wasn't just a dream. The busy water is like a washing machine due to motor boats, ferries and water busses going in all directions. The only rule that seemed to apply is 'give way to the Gondolas'. We carefully plotted our course along the right of the channel in the hope of keeping out of the harm's way. That didn't work; we were half way up the channel when a huge Cruise Ship (the size of a shopping centre) was heading straight for us. Calling from his yacht a Venetian shouted "stay away from danger – follow me, follow me" So we did and thankfully, with the benefit of his local knowledge, we were guided through very shallow water beyond the channel until the Cruise Ship went past. Welcome to Venice! To read on [click here](#).



PHOTO OF THE MONTH

Congratulations to Graeme Sheldon who won the first photo of the month and has won himself the first prize pack.

'Enjoyment of my Bavaria Cruiser 39 "Pisco", resting on its home mooring after a big day sailing. The view of my boat in the moonlight from my home on Brisbane Waters.'

Want everyone to see your favourite sailing moment next month? All you have to do is send us your favourite sailing photo of you enjoying your Bavaria or X-Yacht. The winning image will be posted in next months newsletter and the winner will also receive a prize!

Send a photo and small caption by email to melanie@northsouthyachting.com.au by Friday 24 August and you may be the next Photo of the month.

SERVICE UPDATE

ANCHOR WELL DRAIN HOLES

Why are the holes offset is a question we are often asked.

The drain holes are offset in the event that the lower of the holes becomes blocked by mud or some other matter.

The height of the holes are offset so that the mud which does accumulate in the

tom of the anchor well from time to time does not block the second hole and water can still drain out.

These offset drain holes can be found on many other brands (including motor boats) and it is standard across them all.

Designers worldwide have considered this over the centuries and the Bavaria position is that the drain holes are to remain as they are without modification.

The yacht owner or user has a responsibility to maintain and clean the anchor well from time to time to prevent build up or blockage from mud or sand.

Bavaria 36 Cruiser \$206,500

A popular mid-range model, the Bavaria 36, proves to be a splendid boat for modern sailors. The fabulously roomy interior is comfortable, provided with generous stowage, and finished in smooth mahogany. Her well arranged layouts and her excellent sailing characteristics make the Bavaria 36 not only a solid and comfortable yacht, but a real pleasure to sail. For a full inventory and more information on this popular model please visit our website <http://www.northsouthyachting.com.au/brokerage.php>



2003 Bavaria 49 Cruiser \$385,000

This yacht returned from a Pacific cruise in 2006 and is equipped and ready to take her new owner on another voyage of adventure.

She is a big volume boat and would make a great platform for couples or families on an extended voyage. Easily handled by one or two thanks to an even sail plan, autopilot and electric primary winches.

Imagine yourself enjoying sunset drinks in the fully protected cockpit with ice box

and stereo. For more details please visit our website
<http://www.northsouthyachting.com.au/brokerage.php>



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