



NORTH SOUTH YACHTING

FIRST CLASS SUPPLIER OF WORLD-CLASS SAILING YACHTS
TO THE AUSTRALIAN MARKET



X-Yachts
WORLD CLASS SINCE 1979

Dear [[FirstName]],

BAVARIA VISION DECK SALOON YACHTS

The first *Vision Series* yachts have come off the production line in Germany! As expected they have large spacious cockpits and generous storage space down below. The large panoramic windows add to the feeling of light and space in the saloon. Below are some photos of the first Vision yachts at the Bavaria testing centre in Germany.

NSY has ordered one of each of the 40, 44 and 50 Vision Deck Saloon Yachts.

The first two, a 40 and 44 will be completed at the factory at the end of this month and will arrive in Australia late September.

More images and reviews on this exciting new range from Bavaria will be available in the coming months.



SYDNEY INTERNATIONAL BOATSHOW 3rd - 8th August 2006

The team from North South Yachting look forward to catching up with all our clients who are coming to the Sydney Boat Show this year. Don't forget the

owners cocktail party will be held on Friday the 4th on the Bavaria stand. If you plan to join us and have not yet RSVP'd please let Eve know via email eve@northsouthyachting.com.au

VOLVO PENTA

3 YEAR WARRANTY

Rory Burke our service manager has negotiated an additional year of warranty from Volvo Australia for a modest fee. Details of this warranty will be available at the upcoming Sydney Boat Show. All new Yachts ordered from August onwards have the option of this warranty extension.

NORTH SOUTH YACHTING SPRING RAFT UP

After a successful winter raft up at Castle Lagoon in Sydney, the team from North South Yachting head office in Pittwater will be holding another raft up this spring. Once again the location will be decided a few days out when we have the weather forecast and some idea of numbers attending. Keep an eye out for your invite to the Spring Raft Up which will be sent to all owners in the next few weeks.

CHARTER LIFESTYLE INVESTMENT IN BAVARIA YACHTS

As part of our recent initiatives we will be releasing our new "Charter Lifestyle Investment" package at the Sydney Boat Show .

The package includes, finance, placement of the Yacht in a Charter fleet ,and liaison with the Charter company to provide investment return analysis to meet the new rules of the ATO . Again more on this will be on our web in the next few weeks.



CHARTER A BAVARIA IN TOWNSVILLE

Experience Australia's *newest and richest yacht race* to be held at *Magnetic Island* from the 1st to 3rd of September 2006, following on from the now famous Hamilton Island Race week. Charter one of 3 Bavaria yachts from the brand new **Bavaria 37** to the classic **Bavaria 44** and **Bavaria 50**. Visit the **Magnetic Palm Islands Rent a Yacht** web site at www.miray.com.au

for details, or call 07 4772 4773.

NSY EXPANDING ITS SERVICE NETWORK IN QUEENSLAND

North South Yachting service manager Rory Burke has been visiting regional centres in Far North Queensland to establish a network of reputable service points for our clients. Accompanied by company director Bob Mulkearns they visited Cairns, Townville, Airlie Beach and Mackay to develop relationships with local shipwrights, Volvo service mechanics, marine electricians, slipway services and other representatives in the marine industry.

This will be repeated down the major coastal waterway towns along the NSW and QLD coast before summer this year. North South Yachting will be working closely with these representatives to give our Bavaria and X-Yacht owners an increased level of personalised service. Rory would appreciate feedback from owners on their experiences with these service points.



HUNGERFORD HILL

SPECIAL OFFER FOR NSY CLIENTS

Hungerford Hill wine has this special offer for all North South Yachting clients:

Fishcage Sauvignon Blanc Semillon	\$130/doz
Fishcage Shiraz Viognier	\$130/doz
Wineglass Chardonnay	\$160/doz
Wineglass Cabernet Sauvignon	\$160/doz
Wineglass Rose	\$80/6 pack
Liqueur Port (500ml)	\$15 per bottle
Liqueur Semillon (500ml)	\$15 per bottle

Free Delivery anywhere in Australia (min 1 dozen)

*Mixed dozen are available

Please call 1800 187 666 and mention North South Yachting to receive the special offer



LIVING THE DREAM...

This stunning Whitsunday's sunset shot was taken from the "sv My Way" a Bavaria 34 owned by Terry & Rhonda Price from Townsville. We are in the process of setting up an owner's page on our website where we will publish all the living the dream shots our owners send in. Please keep the fantastic shots coming.

Andrew and Clare Payne now have a web site where all their stories are published <http://freedomadventure.tripod.com>. Their latest story, volume 26- Turkey and the Greek Isles and all their previous adventures are listed on the site.

NSY has developed a simple 10 steps to taking delivery of a Yacht in the Mediterranean. Really it is now no more difficult than reviewing the 10 steps , almost as easy as taking delivery in say Hamilton Island . Full details of the service will be on our web and we are happy to talk you through the 10 easy steps at the Sydney Boat Show . Andrew and Clare have been most helpful in developing this service as their experiences were the basis of the new NSY service . Also we can quote most items similar to our local quoting system so you know all the costs so you can develop your plans with certainty .

powered by **Swiftpage** 